

Peregrine's history

The company derives its name from the Peregrine Falcon and the ancient sport of Falconry. Falconry traces its history back to 2000 BC where Falcons were used as a bird of prey for hunting Through out the Arab world and Europe.

The Falcon has long been a symbol of greatness and authority. Falcons, which possess great stamina, were trained to operate in harsh conditions with obedience to their masters and were trained to pursue their prey from great distances, with speed, efficiency and accuracy second to none. The Peregrine is one of the oldest and noblest of all the great falcons and can achieve speeds over 200 km/hour, making it the fastest of all living creatures. With keen eyesight and sense of timing, the Peregrine consistently demonstrates pinpoint accuracy.

Like the sport of Falconry and the Peregrine Falcon in particular, the Peregrine Development Company, places great emphasis on adhering to the highest ethical standards of performance where honesty, integrity and respect are the hallmarks of the company. Similarly, we place great emphasis on training our workforce to deliver precise and accurate results, in a most efficient manner with strict adherence to disciplined processes and procedures. It is with this in mind, Peregrine Development Company, its culture and values, was founded.

Our client profile includes companies, large and small, from countries around the world...

- Architectural, design and engineering companies
- Construction companies spanning all markets
- Transportation and supply chain management companies
- Security firms
- Health care industry
- Educational and academic institutions
- Hotel, leisure and travel agencies
- Retail Chains, large and small
- Manufacturers, vendors and suppliers
- Labor brokers and agencies
- Investment and financial institutions



PEREGRINE

A Knowledge Management Company

www.peregrinedc.com



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A knowledge management company chartered to assist, facilitate and augment our clients and partner companies in developing opportunities and conducting business in transitional and emergent economies around the world.



PEREGRINE
A Knowledge Management Company

"Thousands of companies from around the world are looking for opportunities in transitional and emerging economies and wondering how to go about identifying areas where they can contribute. These same companies often lack the specialized knowledge, understanding, experience, networks, contacts and relationships to be successful. Our job is to provide them with the right answers to the right questions at the right time based on our unique knowledge and experience in these markets."

DENNIS WRIGHT
PRESIDENT

PEREGRINE DEVELOPMENT INTERNATIONAL



Corporate Overview

OUR MISSION:

Provide unprecedented, accurate and timely knowledge, information and services to all clients.

OUR VISION:

To perfect the art of knowledge management and translate it into discrete and indispensable packets of information accelerating effective strategic business planning and more profitable project execution.

OUR VALUES:

Like the ancient and noble art of falconry, through perseverance and determination Peregrine will maintain its reputation based on honesty, integrity and mutual respect in all endeavors in support of all clients

Traditional advisory and consulting services

We work with clients desiring knowledge, information and assistance in creating successful and sustainable operations in transitional and emerging economies throughout the world. Services include advice on market intelligence, markets and market conditions, identification of opportunities, development of strategies, introduction to teaming partners, work and billeting sites, transportation and logistics services.

Deliverables include: reports, studies, business plans, business strategies, sales plans, introductions and facilitation of meetings.

Owners representative/Bank engineering

We provide 'independent' and 'third party' analytical support to banks and financial investment groups in reviewing their investment portfolios.

Program management

Many companies are prepared to invest and deliver their own projects in complex environments, such as Iraq and Afghanistan, but fail to have the requisite 'in country' experience to successfully execute projects. Peregrine offers Program Management Services spanning the classic program management responsibilities from cost schedule control to coordination and integration of all aspects of project execution.

Project development

Our thorough understanding of market conditions in transitional and developing economies, ideally situates us to develop future projects on behalf of our clients. This includes opportunities identification and validation, facilitation of financing, introduction of prospective teaming partners, assistance with development of win strategies and proposals and successful booking of projects by clients.

Support services

Many clients not only require advisory consulting services on how to operate in complex environments, such as Iraq or Afghanistan, but also desire assistance in their travel, living and working arrangements while pursuing work in these areas. Such services include transportation, security, housing, dining, offices, the arrangement of meetings and translators, procurement and other associated work.

Training

While western companies are current and abreast of most recent trends and technologies developed over the past 25 years, most companies have yet to embrace these trends. Many of these companies require knowledge or training across a broad range of areas, including ISO developments, sales and marketing, proposal development, business enterprise systems, technology application and related services.

Provides

Peregrine provides specialized assistance in the following areas

Assistance

Market opportunities and general knowledge of local market conditions

- Energy, Oil and Gas: one of the largest traditional market segments in transitional and emergent economies
- Electricity and power: the pacing element in successful reconstruction and development
- Civil infrastructure: from roads to ports, from rail to airports
- Commercial: from manufacturing to retail, from hotels to entertainment
- Social: from health care to education, from agriculture to social services
- Homeland Security

Marketing and business development

- Market analysis and market intelligence
- Strategic planning
- Opportunity identification
- Marketing, networking and relationships
- Business Development
- Proposal preparation and Red Team reviews

Regional opportunities

- Knowledge of emerging markets and new opportunities
- How to identify and evaluate new partners and alliances
- Understanding how to setup and operate throughout the region
- Ability to expand networks and contacts
- Help in understanding the cultural and social implications of business

Specialized knowledge of U.S. Government, defense and special programs

- U.S. Government Acquisition, Contracting, Procurement & Contract Management
- Contract Management and Administration: Compliance, FAR/DFARs, Claims
- U.S. Government Agencies: DOD, DCMA, DCAA, USAID, State, Commerce
- Program management and major project management
- Operations, maintenance and logistics
- World wide contingency, disaster and emergency response
- Iraq reconstruction

How to conduct business

- How to establish offices
- Licenses, taxes and duties
- Financing, banking and alternate sources of funding
- Risk assessments and mitigation
- Understanding contracting offices and entities soliciting
- Government liaison

Risk and risk management

- Managing risk
- Identification of alternatives
- General understanding and evaluation of current security risks
- Physical security during movement and securing work sites and worker camps
- Armored vehicles or general sedans and trucks
- Personal protection equipment
- Sources of security firms

Logistics and supply chain management

- Availability of materials and labor in emerging economies
- Identification of vendors and suppliers
- Identification and evaluation of potential local partners
- Where to establish offices, work sites and accommodation of work force
- How to move about in difficult foreign locations
- Care and feeding of workforces
- Warehousing and work site security
- Points of entry for importing materials
- Modes and availability of transportation

Reverse migration

- Identification of western markets and business opportunities
- Assistance in developing strategies for foreign companies
- Understanding western procurement methodologies
- Validation of potential business partners and alliances